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Hybrid Transit Systems

Staying on track is an ongoing business objective at Hybrid Transit Systems in Cedar Rapids.

The company is a contract carrier and transportation brokerage founded in 2005.

It followed up a No.2 ranking among the 2008 Fastest Growing Companies with a seventh-placed ranking on this year's list of top performers.

Hybrid Transit's lofty placement on the list is validation of its work, said Brian Helgens, controller and aviation services vice president.

This year's ranking "gives an external assessment for our customers to see we're growing. It also gives us a venue to tell our story," President Robert Helgens said. "We've niched ourselves well with moving food, ag products and aviation parts."

Internally, Brian Helgens said, the recognition gives employees feedback and shows they work for a good company that

can meet a rise in expectations from customers.

The company combines a management team and staff with more than 225 years of transportation logistics experience.

A drive in the air-freight forwarding market proved quite fruitful for the company's 2009 growth, Robert Helgens said.

"Expanded services and customer demand got us here but the growth also is tied to the good people we have working for us," he said.

Building customer relationships and trust are vital parts of the company's success during a volatile time for the transportation industry, Mr. Helgens said.

Flexibility is a running theme at Hybrid Transit as it offers 24/7 customer service that tailors customer orders to move products in varied ways.

Major customers include John Deere, Panera Bread, Archer Daniels Midland and Cargill.

Goals for the near future include continual customer service improvement and managing the business to show stability beyond fast growth, he said.

-Tim Kenyon

Corridor's Fastest Growing Companies

(Ranked by Percentage Revenue Increase from 2006-08)

RANK	Name/Address	Contact Information	Percentage Revenue Change from 2006-08	Top Local Executive	Number of Local (FTE) Employees	Year Established	Description
1	Bochner Chocolates 1419 Waterfront Dr. Iowa City, IA 52240	(319) 354-7900; fax (319) 354-7903 www.bochnerchocolates.com	427	Eric Bochner	24	2003	Manufactures mass customized, forward-design chocolates through the unique combination of innovative product design, flexible mass-production capabilities and an agile, responsive culture.
2	MD Orthopaedics 604 N. Parkway St. Wayland, IA 52654	(319) 256-5656; fax (319) 256-2501 www.mdorthopaedics.com	335	John Mitchell	14	2004	To be continually innovative to offer the best possible products for the teaching, training and implementation of the Ponseti Method of Clubfoot Treatment and to provide exceptional customer service before and after the sale.
3	Riverside Casino & Golf Resort 3184 Hwy. 22 Riverside, IA 52327	(319) 648-1234 info@riversidecasinoandresort.com www.riversidecasinoandresort.com	224	Dan Kehl	576	2004	A gaming and destination resort in Riverside providing first-class amenities and guest service in a fun environment which promotes community pride and spirit.
4	Clickstop Inc. 2535 Bing Miller Ln. Urbana, IA 52345	(800) 383-0592 (800) 322-7883 www.clickstop.com	196	Tim Guenther	13	2005	An online retailer that specializes in selling niche product lines through its four e-commerce stores. Our mission is to provide unmatched selection and pricing along with expert advice and service. The primary product lines include tie downs, moving supplies, lifting slings and reflective insulation.
5	Expense Reduction Analysts Inc. 1009 Longfellow Dr. Hiawatha, IA 52233	(319) 393-1824; fax (319) 378-0460 www.expensereduction.com	139	Jim Schmitt	7	2005	Cost management company that helps businesses find savings in overhead and non-core expenses that contribute to increased profits for clients with no sacrifice in budgets, staffing, operational efficiencies or quality of services.
6	Innomatix LLC 100 Oakdale Campus, Ste. 201 Iowa City, IA 52242	(319) 335-4831; fax (319) 335-4489 www.innomatix.biz	126	Ron Stahlberg	7	2003	Provides state-of-the-art engineering solutions and logistics management software to clients primarily in transportation-related fields. Specialize in products that allow vehicle designers to rapidly evaluate alternative energy and emissions strategies.
7	Hybrid Transit Systems Inc. 818 Dows Rd., Ste. 160 Cedar Rapids, IA 52403-7000	(888) 860-6448 (319) 261-0749; fax (319) 261-0754 www.hybridtrans.com	120	Robert Helgens	23	2005	Serves local, regional and international shippers by providing dependable and cost-effective solutions to their distribution and transportation needs. Service capabilities include full truck load, less than truckload, intermodal rail, dedicated asset, expedited and air freight forwarding.
8	TMone 1925 Boyrum St. Iowa City, IA 52240	(866) 577-2461 (319) 351-5328 Info@TMone.com www.TMone.com	107	Anthony Marlowe	175	2003	Provides Business Processing Outsourcing (BPO) and Customer Relationship Management (CRM).
9	AES Corp. 818 Dows Rd SE., Ste. 130 Cedar Rapids, IA 52403-7029	(319) 395-7751; fax (319) 395-7693 ia.info@aescorp.com www.aescorp.com	106	David Garrelts	6	1991	Provides the design, project management, controls and systems integration programming for the process automation employed by numerous manufacturers.
10	Sign Productions Inc. 3335 Seventh Ave. Marion, IA 52302	(319) 364-6697 www.signproductions.com	87	Andrew Meyer	90	1985	A provider of commercial and architectural sign solutions in the United States. In 2007, Sign Productions became a 100 percent employee owned company.
11	Dynamic Broadband 2750 First Ave. NE, Ste. 200 Cedar Rapids, IA 52402	(800) 969-3922 (319) 363-4300; fax (319) 363-4633 info@dybb.com www.dybb.com [Ⓞ]	72	Mike Brown	21	2000	A Wireless Internet Service Provider (WISP) serving 2,200 customers throughout the upper Midwest. One of the top 50 business WISP's in the U.S. The X-Wires division provides broadband management solutions to 38 multi-family and multi-user properties across the country.
12	Bankers Trust Co. 221 Third Ave. SE, Ste. 150 Cedar Rapids, IA 52401	(319) 896-7777; fax (319) 366-0509 www.bankerstrust.com	67	Timothy Kintner	37	2002	A full-service bank positioned to offer businesses and individuals the product depth and capabilities of the large chain banks and the exceptional personal service made possible by being a locally managed community bank.
13	Asoyia Inc. 2730 Naples Ave. SW, Ste. 104 Iowa City, IA 52240	(319) 339-4645; fax (319) 339-4647 info@asoyia.com www.asoyia.com	53	Bob George	13	2004	A leader in securing soybean technology, production, processing and markets for specialty soybean and soybean oil solutions.
14	Geonetric 4211 Glass Rd. NE, Ste. A Cedar Rapids, IA 52402	(800) 589-1171 (319) 221-1667; fax (319) 221-1450 www.geonetric.com	51	Eric Engelmann	63	1999	Helps hospitals and health systems develop and implement web strategies to engage their patients and communities online. VitalSite, a content management software, manages web sites, portals and intranets, and includes a large selection of interactive modules. Also provides a suite of online services, from strategy and design, to search engine marketing and social-media management, to ongoing support and hosting designed to engage site visitors and deliver measurable results.
15	Ready Mobile 955 Kacena Rd., Ste. A Hiawatha, IA 52233	(319) 294-6080 www.readymobile.com	49	Dennis Henderson	32	N/A	A leading provider of prepaid wireless services. Based in Hiawatha, the company offers its Ready Mobile PCS and Trumpet Mobile brands throughout the U.S. using Sprint's national network. The company delivers a complete suite of prepaid mobile solutions by national chain retail partners including inventory management, merchandising support, and dedicated account management.

Source: The companies featured on this list submitted information to an independent auditor for verification.
Note: Entries may be edited for length and clarity. [Ⓞ] Alternate website: www.xwires.ent